



## About the Cambodia Real Estate Awards 2019

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Realestate.com.kh is proud to announce the second annual Cambodia Real Estate Awards (CREA). This gala event will serve to recognize and celebrate excellence within the Cambodian real estate industry.

Last year's award ceremony was a resounding success, and the first time in Cambodia's history where the country's real estate agencies and agents were highlighted as a whole and evaluated objectively. This year, we are striving to continue this legacy and bring the property industry to greater heights.

The CREA entry criteria has been constructed with an overriding focus on inclusiveness. Agencies will be grouped into two different categories, depending on size of the business:

1. **Corporate (1-15 Employees)**
2. **Enterprise (16+ Employees)**

This will ensure that the awards cover the huge variety of real estate businesses operating in the country. The CREA have become a benchmark for Cambodia's real estate agencies, individual agents, valuation experts and property management firms.

There are absolutely **no costs** associated with entering or winning awards at the event. The CREA winners will be judged and, ultimately, named by a panel of industry experts and government officials. Judges will also consult public opinion obtained through online voting.

Realestate.com.kh, the CREA, and the event organisers remain wholly independent and separate from the judging process.

The judging process will be monitored with diligence by the Ministry of Economy and Finance to ensure the awards are free from any bias. CREA follows a global model that awards excellence in a transparent, objective and fair way.

Once nominees are shortlisted, all finalists and the Kingdom's broader real estate industry will be invited to attend an awards ceremony and gala dinner. This will give everyone a chance to celebrate an amazing year of achievements.

Finalists and award winners will be granted the prestigious CREA seal. This symbol can be used in all marketing materials. Winners will receive a beautiful trophy and a certificate confirming their personal or company achievement.

# 2019

## CAMBODIA REAL ESTATE AWARDS



## Objective

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The awards serve to professionalize the local real estate industry by recognizing the leading agents and agencies.

This will elevate the finest practices and identify the leaders who are working tirelessly to bring excellence to Cambodia's real estate industry.

## Mission

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To recognize the achievements of the Cambodian real estate industry objectively, without bias or undue influence and on a wholly inclusive basis. This will allow all firms and individuals to participate regardless of the size or wealth of their operation.

## Values

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- 🏠 Independence
- 🏠 Transparency
- 🏠 Inclusiveness
- 🏠 Recognition of public opinion

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Value for winners

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**Be recognised as a leader in the Cambodia real estate industry**



**Receive a trophy and certificate to proudly display in your office or place of business**



**Marketing assets you can use to elevate your business:**

1. You will get the golden CREA seal. You can use this in all your marketing materials for the rest of the year. It will also be added to all of your listings on Realestate.com.kh for FREE
2. Professional photography from awards acceptance
3. Professional video from awards acceptance
4. Promotion via media partners and press releases
5. Brand exposure across Realestate.com.kh and Khmer Cambodia Real Estate magazine

\*Supercharged marketing packages will be available to winners for purchase post the Gala Event.



CREA  
realestate.com.kh

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# 2019

## CAMBODIA REAL ESTATE AWARDS

### Value for winners:

Exposure through Realestate.com.kh

CREA seal	This seal will be added to all your property listings. It will build buyer trust and prestige for your brand.
Agency and agent profile	Communicate the benefits of your agency by including "CREA award winner" in your profile on Realestate.com.kh.
CREA official post event video	All winners will be featured in the post event video and will be able to use this for internal marketing purposes.
Award winning marketing packages will be available to purchase after the awards	All winners will receive the CREA SEAL as well as being highlighted on Realestate.com.kh as an award winner.  Agency and Agent award winner videos as well as official articles and other marketing material and entitlements will be available for purchase after the awards ceremony.

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Judging mechanisms

### **Official supervisor:**

The Ministry of Economy and Finance (MEF) will oversee the entire judging process of CREA 2019. As the official supervisor, the MEF will work to ensure that the process is objective, fair and done with integrity from start to finish.

The MEF will review completed entry forms to check that they meet all criteria, including company and individual licences for agencies and agents.

Judges will then score entrants and submit scores to the MEF. The MEF will do a final check and present their results to the judges.

A representative of the MEF will be present at meetings of the judges to ensure that award criteria and guidelines are strictly followed. The MEF gives final approvals for all of the CREA winners.

### **Panel of industry experts:**

Participants will be judged by a highly experienced team of professionals who cover a range of property-related disciplines. The judging panel will use a robust framework that ensures the application process is equitable and impartial.

Outside of determining the judging criteria, terms and conditions of entrants and panel members, Realestate.com.kh will remain totally independent of the judging results. The final decision on all awards will be left to the judging panel, in combination with the weighted votes of the public.

### **Voting:**

Given the CREA's value of public involvement, a portion of the judging will take into account public votes which will be conducted via the event website and social media channels. Different award categories will include different weightings for public votes, depending on the nature of the award and the relevancy of public opinion to that award.

### **Government involvement:**

All nominees must have the necessary registrations, licenses and tax patents related to their business activities. The legitimacy of entrants will be overseen by representatives of the Ministry of Economic and Finance (MEF), the General Department of Taxation (GDT), and the Ministry of Land Management, Urban Planning and Construction (MLMUPC) where and when applicable.

# 2019

## CAMBODIA REAL ESTATE AWARDS

### Judging panel (proposed)

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Dr. Sok Siphana - Partner, Sok Siphana & Associates, a member of Zico Law; Advisor to the Royal Government of Cambodia; and Honorary Fellow of the International Academy of the Belt and Road Initiative.



Dr. Simon Vancliff - Investment and Development Director at ING Holdings Co., Ltd; Vice-Chairman of the EuroCham Cambodia Real Estate and Construction Committee.



Mr. Teng Rithy - Founder & Chairman of R' Investment Group



Mr. Anthony Galliano - Group Chairman, Cambodian Investment Management (CIM); Chairman of the EuroCham Tax Committee.



Mr. Steven Path - CEO, Pathmazing

NOTE: Realestate.com.kh is seeking other successful Cambodian entrepreneurs to serve on the panel. It is striving to include at least one female judge.

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS



## Recognising the entire real estate industry

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### 1. **Agency awards**

Includes various awards for outstanding real estate agencies, across multiple business types. Selected awards are categorised according to the number of agency staff:

- Corporate (from 1 to 15 staff members)
- Enterprise (16 or more staff members)

### 2. **Agent awards**

Includes various awards for outstanding individuals in the Cambodia real estate industry, across multiple disciplines.

### 3. **Cambodia Real Estate Hall of Fame**

Honouring an individual who has provided sustained leadership, made a pioneering contribution or left an outstanding legacy within the real estate industry and the Cambodian community as a whole.



# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Agency awards

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### **Real Estate Agency of the Year**

(Corporate and Enterprise)



### **Regional Agency of the Year**

(Awards will be made for Siem Reap and Sihanoukville, as well as other locations depending on submissions)



### **Valuation Company of the Year**

(Corporate and Enterprise)



### **Commercial Agency of the Year**



### **Property Management Agency of the Year**



### **Best Up and Coming Agency of the Year**



### **Employer of Choice**



### **International Agency of the Year**



### **Agency of Choice**

Choice awards based solely on public votes and up to three placeholders will be awarded.

Agencies that enter other awards will be entered into the agency of choice award category, unless requested by the company otherwise.

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Agent awards

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**Agent of the Year**



**Sales Agent of the Year**



**Rental Agent of the Year**



**Valuation Professional of the Year**



**Best Up and Coming New Agent**



**Agent of Choice**

(Based solely on public votes. Up to three will be awarded)

Agencies that enter other awards will be entered into the agency of choice award category, unless requested by the company otherwise.



**Cambodia Real Estate Hall of Fame**

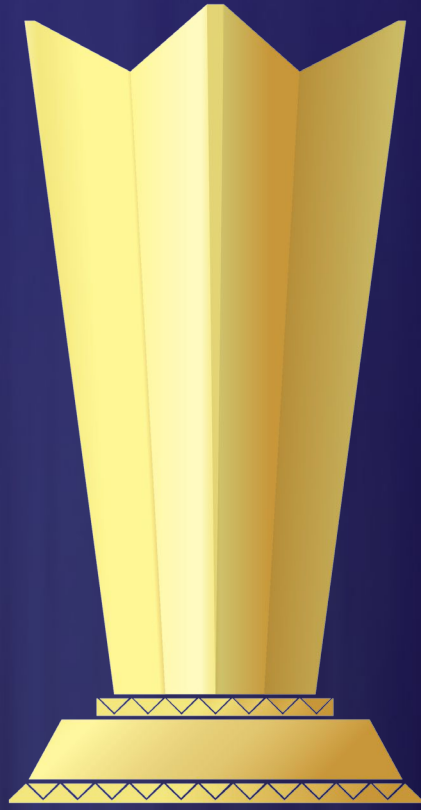
(Hall of Fame Inductee 2019)

## Cambodia Real Estate Hall of Fame

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**Inductee will be the inaugural entrant to the Cambodia Real Estate Hall of Fame.**

**Three inductees will be announced.**



AGENCY  
AWARDS  
CATEGORIES

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Agency nomination criteria

### Required submission attachments

Agency license number with the MEF	Cambodian Ministry of Economy and Finance License number must relate to the agency area of specialisation and relevant award (e.g. valuation agencies must include a valuation license).
Membership number with the CVEA	All agencies must be a current member of the Cambodia Valuers and Estate Agents Association at the time of nomination.
Agency and approving director or CEO	You must provide your trading name as well as the official company name registered at the Ministry of Commerce. This should include the full name and phone number of the Director or CEO of the agency who has approved the final entry submission.
Agency profile (200 words maximum)	Profile must be provided to introduce your agency. This will also be used for publicity for the awards.
Agency logo	This will be used on promotional collateral for the awards. High resolution, JPG and EPS.
Number of agency staff	The total number of staff within your agency (this will be cross checked against your website).
Award nomination form and video	The award(s) you are nominating for, together with a detailed submission (written, photos, video and other evidence) relating to the criteria for that award. Nominations may be in either Khmer or English.

# 2019

## CAMBODIA REAL ESTATE AWARDS

## Real Estate Agency of the Year

Corporate and Enterprise categories

Recognizing the highest performing real estate agency in Cambodia



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Agency achievements

Outline key business achievements within the year and why they are of significance. For example: business growth, innovation, and employee development.

#### Sales and rental success

Examples of success in property sales and/or rentals. Focus on why the campaign(s) have been successful, not simply the number of sales or rentals.

#### Staff development and company culture

Outline staff development programs and describe your company ethics and culture.

#### Marketing

Highlight your most successful marketing campaigns during the award period.

#### Innovation

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

#### Service to clients

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart.

# 2019

## CAMBODIA REAL ESTATE AWARDS

# Best Up and Coming Agency of the Year

“The Rising Tiger Award”

Recognizing the highest performing agency which is less than two years old



### Judging criteria :

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria :

#### **Business growth since establishment**

Outline key business growth since the agency was established (over one to two years). Please include the following (include supporting evidence where possible):

- Growth of customers
- Growth of staff
- Growth of property listings (sales and/or rentals)
- Any other growth metrics, for example: website visitors

#### **Sales and rental success**

Examples of success in property sales and/or rentals. Focus on why the campaign(s) have been successful, not simply the number of sales or rentals.

#### **Innovation**

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

#### **Service to clients**

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart and client testimonials.

## Regional Agency of the Year Award

### Recognizing the highest performing regional real estate agency

Awards will be made for **Siem Reap** and **Sihanoukville**, other locations depending on submissions.



#### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



#### Submission criteria:

##### **Agency achievements**

Outline key business achievements within the year and why they are of significance, for example: business growth, innovation, and employee development.

##### **Sales and rental success**

Examples of success in property sales and/or rentals. Focus on why the campaign(s) have been successful, not simply the number of sales or rentals.

##### **Staff development and company culture**

Outline staff development programs and describe your company ethics and culture.

##### **Marketing**

Highlight your most successful marketing campaigns during the award period.

##### **Innovation**

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

##### **Service to clients**

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart.

## Valuation Company of the Year

Corporate and Enterprise categories

### Recognising the highest performing valuation company



#### Judging criteria:

- Written submission (plus optional 3-minute video in Khmer or English)



#### Submission criteria:

##### **Business success**

Provide details in relation to property valuations conducted within the voting period.

- Provide the number of valuations you have conducted during the voting period
- Provide a guide to the value of valuations conducted during the voting period
- Provide at least one example of a detailed property valuation
- Outline your basic valuation concepts and appraisal methods.
- Testimonial(s) from client

##### **Accreditation and training**

Provide a list of any training courses and accreditations obtained by the company or employees since business inception.

##### **Banking and professional partners**

Provide a list of banks and other partners you worked with in relation to the valuations you have completed during the voting period.

##### **Market research reports**

Provide any market research reports you have published during the voting period in relation to property prices and market insights in Cambodia.

##### **Service to clients**

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart and client testimonials.

##### **Innovation**

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.



# 2019

## CAMBODIA REAL ESTATE AWARDS

## Commercial Agency of the Year

Recognizing the highest performing commercial real estate agency in Cambodia



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Agency achievements

Outline key business achievements related to commercial real estate sales, leasing and/or retail development within the year and why they are of significance.

#### Sales and rental success

Examples of success in property sales and/or rentals. Focus on why the campaign(s) have been successful, not simply the number of sales or rentals.

#### Staff development and company culture

Outline staff development programs (professional and personal) and describe your company ethics and culture.

#### Marketing

Highlight your most successful marketing campaigns during the award period.

#### Innovation

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

#### Service to clients

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart and client testimonials.

## Property Management Agency of the Year

Recognizing the highest performing property management company



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of two page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Success in property management

At least one example of a property you are managing or have managed during the voting period:

- Property name including the property license number
- Photos and videos of the property
- Results achieved (number of properties rented and occupancy level)
- Services offered to tenants or guests
- Testimonial from client, building owner, and/or tenants
- Evidence of successful maintenance and governance
- Length of successful management over a building or development

#### Service to tenants

Examples of how your agency provides a high level of customer service to your residents. Highlight what sets you apart and client testimonials.

#### Marketing

Highlight your most successful marketing campaigns during the award period.

#### Staff development and company culture

Outline staff development programs (professional and personal) and describe your company ethics and culture.

#### Innovation

Describe any new business ideas and initiatives implemented during the awards year together with the results achieved and how they have contributed to overall success.

# 2019

## CAMBODIA REAL ESTATE AWARDS

## Employer of Choice

Recognizing the leading real estate agency in relation to corporate culture and staff development



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### **Staff development and company culture**

Outline staff development programs (professional and personal) and describe your company ethics and culture.

#### **Service to clients**

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart and client testimonials.

#### **Innovation**

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

#### **Corporate social responsibility (CSR)**

Provide examples of corporate social responsibility initiatives performed by the agency during the voting period. Include any images and videos relating to those initiatives.

# 2019

## CAMBODIA REAL ESTATE AWARDS

# International Agency of the Year

Recognizing the highest performing international real estate agency in Cambodia, focused on international buyers



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Agency achievements

Outline key business achievements within the year and why they are of significance. For example: business growth, innovation, and employee development.

#### Sales and rental success

Examples of success in property sales and/or rentals. Focus on why the campaign(s) have been successful, not simply the number of sales or rentals.

#### Staff development and company culture

Outline staff development programs and describe your company ethics and culture.

#### Marketing

Highlight your most successful marketing campaigns during the award period.

#### Innovation

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

#### Service to clients

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart.

## Agency of Choice

### Top Three Winners

Recognizing the general public's favorite real estate agency of the year



#### Judging criteria:

- Votes via the awards website
- The top three agencies with the most consumer votes will be awarded the "People's Choice" title



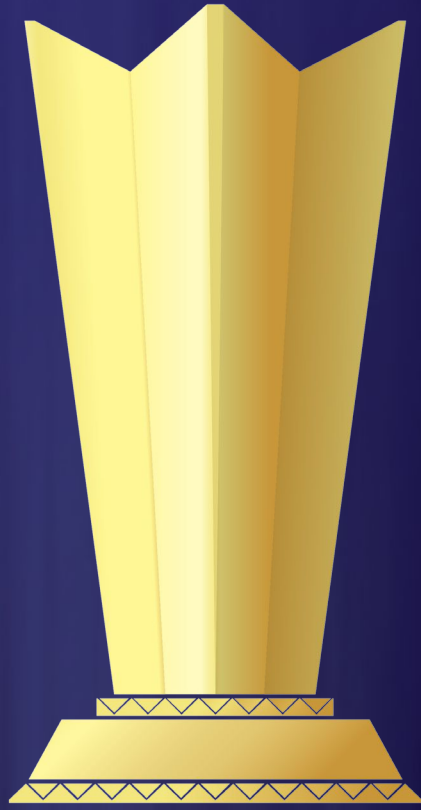
#### Submission criteria:

##### Written agency profile

- In 300 words or less, briefly describe your agency, what sets you apart from other agencies and why consumers should vote for your agency (displayed on Awards website)

##### Video agency profile

- Maximum 2-minute video presentation describing your agency, what sets you apart from other agencies and why consumers should vote for your agency (displayed on Awards website)



AGENT  
AWARDS  
CATEGORIES

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Agent nomination criteria

### Minimum criteria for all agent nominees

Registration number with the Ministry of Economy and Finance (MEF)	Agent must already be registered with the MEF
Member of the Cambodian Valuers and Estate Agents Association (CVEA)	Agent must already be a member of the CVEA
Award period - Period to which submissions of evidence relate	July 2017 - July 2019

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Agent nomination criteria

### Required submission attachments

Agent number with the MEF	Cambodian Ministry of Economy and Finance License number must relate to the agent's area of specialization and relevant award (e.g. valuation agencies must include a valuation license)
Membership number with the CVEA	All agents must be a current member of the Cambodia Valuers and Estate Agents Association at the time of nomination
Agent contact details and agency of employment	You must provide your trading name as well as the official company name registered at the Ministry of Commerce
Agent profile (200 words)	Profile must be provided to introduce you - this will also be used for publicity for the awards
Profile photo	Image may be used on promotional collateral for the awards
Logo	High resolution, JPG and EPS.
Award nomination form	The award(s) you are nominating for, together with a detailed submission (written, photos, video and other evidence) relating to the criteria for that award. Nominations may be in Khmer or English.



# 2019

## CAMBODIA REAL ESTATE AWARDS

# Real Estate Agent of the Year

Recognizing the highest performing individual real estate agent in Cambodia



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Agent achievements

Outline key professional achievements within the year and why they are significant, for example: leadership, innovation, personal milestones, career growth, service and support to your agency and other staff.

#### Sales and rental success

Examples of success in property sales and/or rentals. Focus on why the campaign(s) have been successful, not simply the number of sales or rentals.

#### Leadership

Examples of leadership displayed within your team, agency and industry.

#### Innovation

Describe any new ideas you have implemented in your business and demonstrate how they have contributed to overall success.

#### Service to clients

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart and client testimonials.

# 2019

## CAMBODIA REAL ESTATE AWARDS

## Sales Agent of the Year

Recognizing the highest performing real estate agent focused on sales



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Sales agent achievements

Outline key professional achievements related to sales, for example:

- Number of properties sold and the total value of all sales
- Average duration of sales campaigns (time to sell the property)
- Highest value sale achieved (include details)

#### Campaign example

At least one example of a property you sold during the award period:

- Results achieved (time to achieve the sale, value)
- Marketing conducted for the property (photos, sign boards, online marketing, video, etc)
- Testimonial from client
- Evidence of a strong personal brand

#### Service to clients

Examples of how your agency provides a high level of customer service to your clients. Highlight what sets you apart and client testimonials. Evidence of variety of clients.

# 2019

## CAMBODIA REAL ESTATE AWARDS

## Rental Agent of the Year

Recognizing the highest performing real estate agent focused on rentals in Cambodia



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission criteria:

#### Rental agent achievements :

- Number of properties rented and the total value of all rentals (per calendar month)
- Average duration of rental campaigns (time to rent the property)
- Highest value rental (include details)

#### Campaign example

At least one example of a property you rented during the award period:

- Results achieved (time to achieve the rental and the rental amount)
- Marketing conducted for the property (photos, sign boards, online marketing, video)
- Testimonial from client(s)
- Evidence of a strong personal brand

#### Service to clients

Examples of how you provide a high level of customer service to your clients. Highlight what sets you apart and client testimonials. Evidence of variety of clients.

# 2019

## CAMBODIA REAL ESTATE AWARDS

## Best Up and Coming New Agent

“The Rising Star”

Recognizing the best up and coming new real estate agent with less than two years of experience



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



### Submission Criteria:

#### **Evidence of time in the real estate industry**

Provide evidence that you have worked in the real estate industry for a maximum of two years, for example: written confirmation from your employer.

#### **Key professional achievements**

Outline key professional achievements since you have commenced working in the real estate industry and why they are of significance, for example: growth of customers, sales or rental achievements, personal development, leadership and innovation.

#### **Service to clients**

Examples of how you provide a high level of customer service to your clients. Highlight what sets you apart and client testimonials.

## Agent of Choice

Top three winners

Recognizing the general public's favorite real estate agents



### Judging criteria:

- Mandatory 2-minute video submission (displayed on awards website)
- Required submission form (license number, logo, company name, etc)
- Maximum of one page written submission to support your video
- Voting via the awards website



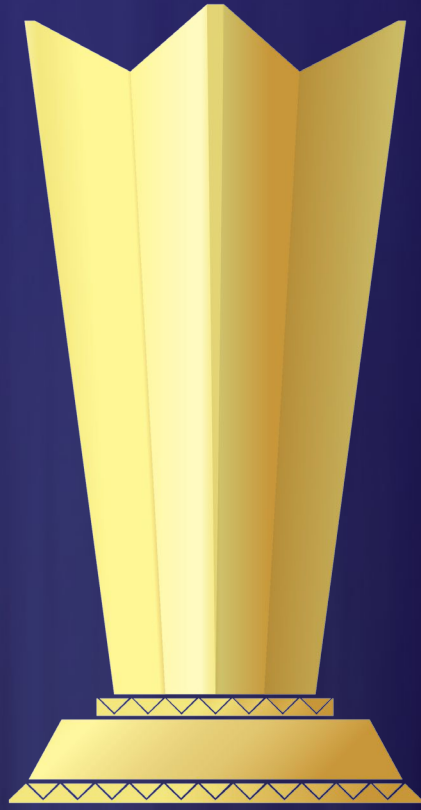
### Submission criteria:

#### Written agent profile

- In 300 words or less, briefly describe who you are, what sets you apart from other agents, and why consumers should vote for you (displayed on Awards website)

#### Video agent profile

- Maximum 2-minute video presentation describing who you are, what sets you apart from other agents, and why consumers should vote for you (displayed on Awards website)



CAMBODIA  
HALL OF  
FAME

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS



## About Cambodia Real Estate Hall of Fame

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The Cambodia Real Estate Hall of Fame aims to honour an individual who has provided sustained leadership, made a pioneering contribution, and left an outstanding legacy to the real estate industry and the Cambodian community.

Successful nominees will be advised prior to the Award Gala Dinner and be asked to prepare a short speech should they be declared the inaugural inductee.

# 2019

## CAMBODIA REAL ESTATE AWARDS

# Cambodia Real Estate Hall of Fame

Inaugural Inductee

Honouring an individual who has provided sustained leadership, made a pioneering contribution and left an outstanding legacy to the real estate industry and the Cambodian community.



### Judging criteria:

- Written submission



### Nomination criteria:

- Nominations may be made by both the nominees themselves or any member of the real estate industry or member of the public.
- Nominees must have historically served a minimum of 10 years in the real industry (may presently be retired or have left the industry) or in service to the real estate industry (for example a lawyer, economist, educator or minister)
- The award period is unlimited - submissions may encompass achievements and evidence at any point in the past



### Submission criteria:

#### **Contribution to the Cambodian real estate industry**

Outstanding contributions to the Cambodian real estate industry and how these contributions have advanced the industry, for example: leadership, innovation, business success, services to the industry (such as reforms) or community service.

Please provide a detailed written submission, together with evidence and testimonials from peers within the real estate industry.



# 2019

## CAMBODIA REAL ESTATE AWARDS

## The Trophy

### Inspiration

The CREA is a celebration of the achievements of the industry.

The award trophy is evocative of the Kingdom's iconic designs. We pulled inspiration from the works of renowned architect, Vann Molyvann. The Independence Monument, Olympic Stadium and National Theatre are sources we paid homage to.

Vann Molyvann passed away in 2017, but will remain a figurehead of the industry for generations to come. This award offers a testament to his legacy.



### Creation

The Realestate.com.kh team spent many hours designing each part of the award trophy to encapsulate the feeling of Cambodia's iconic real estate landmarks.



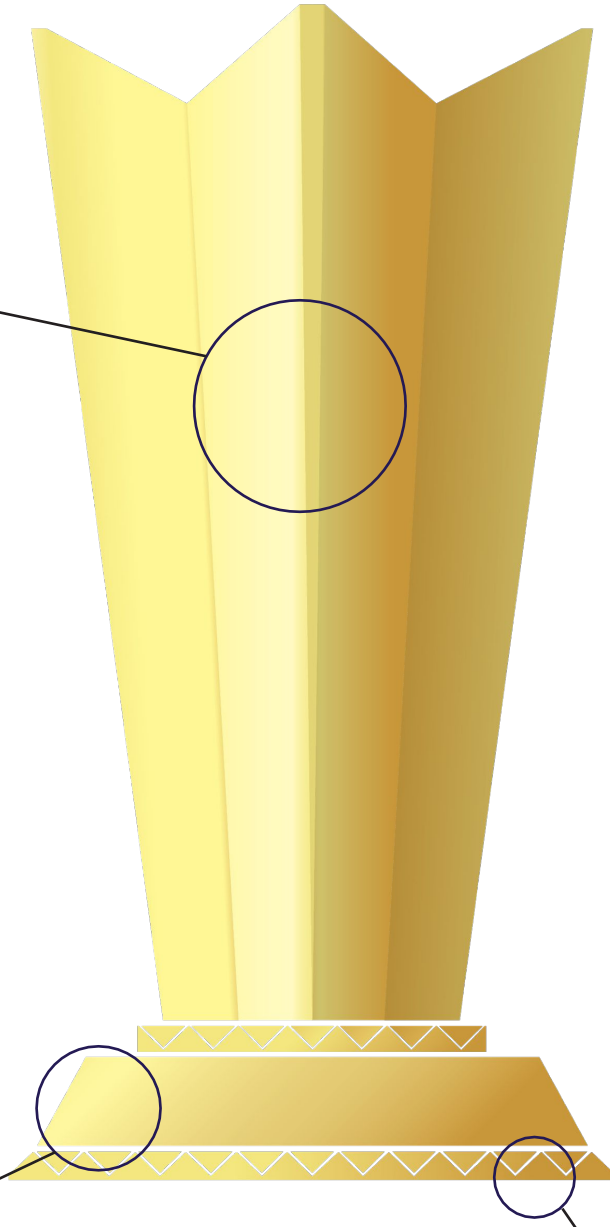
# 2019

## CAMBODIA REAL ESTATE AWARDS

### The Trophy



Tridents and pillars



Stand



Bracing

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS



## Key Dates

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- **Nominations open: 1st April 2019**
- **First Judges meeting: 16th May 2019**
- **Nominations close: 14th June 2019**
- **Public voting opens: 14th June**
- **Public voting closes: TBC**
- **Gala dinner and awards ceremony: 11th July 2019**

# 2019

CAMBODIA  
REAL ESTATE  
AWARDS

## Key Dates

<b>1 April</b>	Entries open for 2019 Cambodia Real Estate Awards
<b>16 May</b>	First Judges meeting
<b>14 June</b>	Entries close
<b>17 June</b>	Entries passed to the MEF
<b>17 June</b>	Entries passed to the Judges
<b>1 July</b>	Judges pass scores to Cambodian Investment Management
<b>5 July</b>	Cambodian Investment Management to pass winners names to CREA, Realestate.com.kh & CVEA
<b>11 July</b>	Gala Dinner at Sofitel

# 2019

## CAMBODIA REAL ESTATE AWARDS

## Awards Gala Dinner



The Cambodia Real Estate Awards Gala Dinner ceremony will be held at Sofitel Phnom Penh Phokeethra - 11/7/2019

## Cambodia Real Estate Awards Terms

### Eligibility to enter for an award

The Realestate.com.kh Cambodia Real Estate Awards (Awards) are presented to eligible real estate industry companies and individual professionals who the judges believe have shown excellence in the award categories during the period of 1 July 2017 - 1 July 2019, as judged by the relevant evidence supplied by entrants.

The awards are operated by Realestate.com.kh (the trading name of Online Real Estate Co., Ltd.).

You are eligible to enter the Awards if:

1. Throughout the award period and as at the date of the award gala dinner, you (or if you are an individual agent, the agency that you work for) were:
  - registered with the Ministry of Economy & Finance (MEF) with the applicable licenses required for the relevant Award that you are entering or nominated for;
  - a member of the Cambodian Valuers & Estate Agents Association (individual agents applying for awards must also be registered with the CVEA).
2. Throughout the award period and as at the date of the award gala dinner none of the following matters apply to you:
  - a. You are the subject of, or are aware (or could reasonably be aware) that you are the subject of an inquiry by any Cambodian government department regarding unpaid taxes or MEF licenses.
  - b. You are the subject of, or are aware (or could reasonably be aware) that you are to be a defendant in any criminal proceeding in Cambodia in relation to:
    - i. Bankruptcy
    - ii. Insolvency
    - iii. Dishonesty
    - iv. Fraud
    - v. Drugs
    - vi. Sex crimes (pornography, human trafficking, pedophilia)
    - vii. Bribery or corruption
    - viii. Misleading or deceptive conduct
    - ix. Trust moneys
    - x. Violence
    - xi. Taxation
3. You accept these terms and conditions of entry and confirm your eligibility to submit your nomination entry.

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### Terms and conditions of entry

Please read and accept these terms and conditions before submitting your entry nomination to enter the awards.

1. The Awards categories, relevant criteria and terms and conditions contained in this Cambodia Real Estate Award Handbook (Handbook) are the definitive eligibility and judging criteria for the Cambodia Real Estate Awards.
2. Each Award has its own criteria as set out in the Handbook. You must comply with the criteria. If your entry does not comply with the criteria it will be ineligible, but may be assigned to another category to which it does comply at the sole discretion of Realestate.com.kh.
3. Your entry must be submitted via the awards website, by post, or hand-delivered to Realestate.com.kh offices by the date stated above. Entries received after this time will be ineligible.
4. If Realestate.com.kh considers that there are insufficient or no eligible entries for one or more Awards, it may, at its sole discretion, extend the Award deadline for applicable Awards.
5. All Agency Award entries must be approved by a Director or CEO of the relevant agency and the name and phone number of the relevant approving Director must be contained in the entry.
6. All individual Agent Award entries must be made by the individual who is entering the relevant Award and by entering, that individual therefore approves their entry.
7. Entries for the Cambodia Real Estate Hall of Fame may be made by anybody, on behalf of any person that meets the relevant eligibility criteria. Nominees will be advised and they may elect whether to approve their entry into the Awards.
8. Entrants (and those nominated individuals for the Cambodia Real Estate Hall of Fame) are solely responsible for costs and expenses incurred in preparing and submitting an entry and attending the Awards Gala Dinner.
9. On submitting an entry you agree:
  - a. You cannot withdraw your entry, add, alter or substitute it. You also confirm that the information in your entry is true and correct and the matters within it occurred entirely within the award period.
  - b. Your entry becomes the property of the Cambodia Real Estate Awards (as operated by Realestate.com.kh) and will not be returned to you.
  - c. Your entry may be disqualified if you are ineligible to enter, or it does not meet the entry criteria, or contains false or misleading information. However, this disqualification will not be publicized.
  - d. If it is obvious to Realestate.com.kh on the face that your entry has been submitted in an incorrect category, Realestate.com.kh may, at its sole discretion, assign it to a category that it considers appropriate, and such a decision is final and not open to question.
  - e. The identities of the specific judges of your entry are confidential and will not be disclosed to you.
  - f. The judges' decision on your entry is final and binding on you, and is not open to question or dispute.

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10. With the exception of all and any financial, rental, sales, or similar data - all of which will remain strictly confidential - Realestate.com.kh may use any part your entry to promote the Awards by any medium, such as public voting for the Awards, the Award winners, Gala Dinner Awards Speech and future Cambodia Real Estate Awards (or their equivalent). Any publicly available information that is submitted by nominees, such as Government Licensing, is not subject to the same strict confidentiality.
11. In relation to Awards based partly or wholly on public votes, Realestate.com.kh will promote the written, video and photographic images provided in your entry, inclusive of your company logo. Realestate.com.kh may also use other non-confidential aspects of application, including, but not limited to client testimonials.
12. Your contact details may be provided to suppliers and marketing agencies engaged by Realestate.com.kh to promote the awards.
13. If you are the winner of an Award in the category in which you have entered (or to which you have been assigned by Realestate.com.kh) you will be licensed the use of the CREA Award Seal and receive a Certificate in accordance with the terms contained in clause 14 below. Certain selected award winners may also receive a physical Award Trophy as determined by Realestate.com.kh.
14. Limited license to use the Cambodia Real Estate Award Seal:
  - a. Realestate.com.kh owns the seal (logo image) depicted below:



- b. We grant the winners of the Awards a non-exclusive license to use the seal in connection with being a winner of one or more of the Cambodia Real Estate Awards 2019.
- c. Your license to use the seal commences from the date of the announcement of you winning the Award (ordinarily, the Cambodia Real Estate Award Gala Dinner) and will continue until terminated by Realestate.com.kh at its sole discretion. You acknowledge that others will also be licensed the use of the seal.
- d. You acknowledge and agree to immediately cease using the seal at any point during the non-exclusive license should any of the matters contained in clause 2 of Eligibility Criteria apply to you.
- e. Your license is exclusive to you and may not be assigned in any way (for instance, if your real estate agency is renamed).
- f. You acknowledge that Realestate.com.kh owns the seal at all times and the license to you does not create any right, title or intellectual property to it.
- g. You must use the seal in its entirety without any modification.
- h. Realestate.com.kh will not formulate any marketing material for you, nor provide you any assistance with your marketing or promotion.
- i. We disclaim all liability in relation to the use of the seal and you indemnify us from any claim in relation to its use.
- j. Realestate.com.kh may change the design, color, size or any other aspect of the seal. If we do so, we will notify you in writing to the email address contained in your entry submission and you agree to comply with the notified changes as soon as possible.
- k. Realestate.com.kh may terminate your license to use the seal for any reason and at any time and will notify you in writing to the email address contained in your entry and you agree to comply with this termination of license as soon as possible.



